



ABHISHEK PANDEY

SENIOR CORPORATE TRAINER & LEADERSHIP FACILITATOR |
HEALTH INSURANCE DOMAIN SPECIALIST

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Pan-India Delivery Presence: Mumbai | Delhi | Bangalore | Kolkata



PEOPLE · PERFORMANCE · PURPOSE

FIT TO YOUR REQUIREMENT

✓ Relevant experience in the Health Insurance industry — Former SVP & National Head, Medi Assist (India's premier Health Insurance TPA)
✓ Strong facilitation skills in Leadership & Behavioural Development programmes — 20+ years designing and delivering leadership capability frameworks
✓ Experience delivering face-to-face interventions — Extensive classroom, workshop, and simulation-based delivery across career
✓ Available for delivery in Mumbai, Bangalore, Delhi & Kolkata — Ready for immediate travel and on-ground delivery

FACILITATOR PROFILE

Senior Business Leader turned Corporate Trainer with 20+ years of executive leadership and hands-on facilitation experience across Health Insurance, Financial Services, and Large-Scale Enterprise Sales.

Former SVP & National Head at Medi Assist, bringing deep domain expertise in health insurance ecosystems, insurer-provider dynamics, and regulatory governance. Specializes in designing and delivering high-impact Leadership Capability Transformation Programmes, manager-to-leader transition modules, and behavioural interventions for entry-level, mid-management, and senior leadership.

Fully available for face-to-face workshop delivery across Mumbai, Delhi, Bangalore, and Kolkata.

CORE FACILITATION COMPETENCIES

- **Leadership & Behavioural Transformation:** Change Leadership, Strategic Execution, Emotional Intelligence, Advanced Communication, and Time Management.
- **Health Insurance Domain Expertise:** TPA Operations, Health Insurer & Provider Partnerships, Claims Strategy, and IRDAI Compliance Frameworks.
- **Instructional Design & Evaluation:** End-to-end curriculum design using ADDIE methodology and ROI evaluation via Kirkpatrick Models.
- **Delivery Formats:** Interactive Face-to-Face Classrooms, Executive Workshops, Leadership Coaching, and Simulation-Based Interventions.

FACILITATION & CORPORATE EXPERIENCE

Freelance Corporate Trainer & Strategic Advisor (Aug 2025 – Present)

- **Curriculum Design & Facilitation:** Design and deliver customized training interventions across three tiers — Entry-Level Hires (onboarding, professional communication, core workplace behavioural skills); Mid-Management (people management, manager-as-coach frameworks, performance driving); Senior Leadership (strategic decision-making, adaptive leadership, driving organizational change).
- **Strategic Advisory:** Counsel founders and corporate leadership on governance, capability building, and organizational scale.